ORIGINAL		
N.H.P.U.C. Case No. DW 12-085		
Exhibit No13		
Witness D. Parcell		
DO NOT REMOVE FROM FILE		

BEFORE THE NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION

IN THE MATTER OF)	
AQUARION WATER COMPANY OF)	DW 12-085
NEW HAMPSHIRE, INC.	j	

DIRECT TESTIMONY
OF
DAVID C. PARCELL
ON BEHALF OF
TOWN OF HAMPTON, NH
TOWN OF NORTH HAMPTON, NH

1 I. <u>INTRODUCTION</u>

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- 3 Q. PLEASE STATE YOUR NAME, OCCUPATION, AND BUSINESS ADDRESS.
- 4 A. My name is David C. Parcell. I am President and Senior Economist of Technical
- Associates, Inc. My business address is Suite 580, 9030 Stony Point Parkway,
- 6 Richmond, Virginia 23235.

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- 8 Q. PLEASE SUMMARIZE YOUR EDUCATION BACKGROUND AND
 9 PROFESSIONAL EXPERIENCE.
- 10 A. I hold B.A. (1969) and M.A. (1970) degrees in economics from Virginia Polytechnic
- Institute and State University (Virginia Tech) and a M.B.A. (1985) from Virginia
- 12 Commonwealth University. I have been a consulting economist with Technical
- Associates since 1970. I have provided cost of capital testimony in public utility
- ratemaking proceedings dating back to 1972. In connection with this, I have previously
- filed testimony and/or testified in about 500 utility proceedings before some 50
- regulatory agencies in the United States and Canada. Appendix 1 provides a more
- complete description of my education and relevant work experience.

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- 19 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?
- 20 A. I have been retained by the Town of Hampton and Town of North Hampton to evaluate
- 21 the cost of capital aspects of the current filing of Aquarion Water Company of New
- 22 Hampshire, Inc. ("AWC-NH" or "Company"). I have performed independent studies and
- am making recommendations of the current cost of capital for AWC-NH. In addition,
- because AWC-NH is ultimately a subsidiary of Macquarie Utilities, Inc. ("MUI" or
- 25 "Parent"), I also have evaluated MUI, as well as several intermediate MUI subsidiary
- levels, in my analyses.

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- 28 Q. HAVE YOU PREPARED AN EXHIBIT IN SUPPORT OF YOUR TESTIMONY?
- 29 A. Yes, I have prepared one exhibit, identified as Schedule 1 through Schedule 12. This
- 30 exhibit was prepared either by me or under my direction. The information contained in
- 31 this exhibit is correct to the best of my knowledge and belief.

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